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Better Homes and Gardens® Real Estate Kansas City Homes Names Joanna Williams as Managing Broker for Northland Office

The newly appointed broker will oversee the Northland office, which generated \$192 million in sales volume last year

Kansas City, Mo. (May 4, 2021) – Better Homes and Gardens Real Estate Kansas City Homes officially named Joanna Williams as broker of its Northland office. Williams is currently the broker of the Liberty office and will manage both office locations moving forward.

A Kansas City native with more than 21 years of industry experience, Williams' real estate career began in 2000, and she became the broker of the Liberty office in 2007. Christian Barnes, the President and CEO of Better Homes and Gardens Real Estate Kansas City Homes, said this expanded role will allow Williams to leverage her deep connections within the communities served.

"Managing these two offices presents opportunities that Joanna is poised to take on with great success. Her industry knowledge and commitment to the success of our agents will bring synergy to these two important offices within the Better Homes and Gardens Real Estate Kansas City Homes family," Barnes said.

A longtime industry leader, Williams has chaired numerous committees and served on the board of the Kansas City Regional Association of Realtors. She is also the former President of the Kearney Chamber of Commerce.

"I am honored to be the broker in both the Liberty and Northland offices serving communities that I deeply care for. Providing guidance to new and seasoned real estate agents is a passion of mine, and I look forward to standing shoulder-to-shoulder with this group of talented individuals," Williams said.

Kansas City Homes is the fourth largest affiliate in the Better Homes and Gardens Real Estate network, featuring eight offices and 450 agents across the Kansas City metro. Williams will manage more than 70 agents and administrative staff in the Northland and Liberty offices, as well as oversee transactions, daily operations, and training new agents.

About Better Homes and Gardens® Real Estate Kansas City Homes

Since its inception in 2004, Better Homes and Gardens Real Estate Kansas City Homes has grown to encompass eight offices and more than 450 agents serving the greater Kansas City market. With a corporate office in Overland Park, Kansas, Better Homes and Gardens Real Estate Kansas City Homes is the fourth largest affiliate in the Better Homes and Gardens Real Estate network with 4,335 properties sold, and \$1.5 billion in sales volume.

About Better Homes and Gardens® Real Estate LLC

Better Homes and Gardens Real Estate LLC is a dynamic real estate brand that offers a full range of services to brokers, sales associates and home buyers and sellers. Using innovative technology, sophisticated business systems and the broad appeal of a lifestyle brand, Better Homes and Gardens Real Estate LLC embodies the future of the real

estate industry while remaining grounded in the tradition of home. Better Homes and Gardens Real Estate LLC is a subsidiary of Realogy Holdings Corp. (NYSE: RLGY), a global leader in real estate franchising and provider of real estate brokerage, relocation and settlement services. The growing Better Homes and Gardens® Real Estate network includes nearly 13,000 independent sales associates and more than 370 offices serving home buyers and sellers across the United States, Canada, Jamaica, The Bahamas, Australia and New Zealand. Better Homes & Gardens® is a registered trademark of Meredith Corporation licensed to Better Homes and Gardens Real Estate LLC and used with permission. An Equal Opportunity Company. Equal Housing Opportunity. Each Better Homes and Gardens® Real Estate Franchise is independently owned and operated.

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