



## Heidi Youngs

Sales Professional

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### Welcome Home to a Better Real Estate Experience

Prior to entering the real estate profession, I practiced law in Kansas City for nearly 13 years. I then managed a customer service call center for a few years. And now, I am selling real estate using, among others, the negotiation and customer service skills I learned during my earlier careers and have been doing so since early 2007. I couldn't be happier with my choice to sell real estate!

### Professional

2007 to Present - Residential Real Estate Agent

2005-2007 - Homemaker

2002-2005 - Call Center Manager

1990-2002 - Attorney

### Education

University of Illinois, B.A., Economics - 1987

University of Missouri - Columbia, J.D. - 1990

### Affiliations

Licensed in Missouri and Kansas

Accredited Buyer Representative (ABR)

National Association of REALTORS

Kansas City Regional Association of REALTORS

Member of Heartland Multiple Listing Service

Missouri Association of REALTORS

Kansas Association of REALTORS

## Personal

Married with two sons, living in the urban core neighborhood of Union Hill.

## Interests

Tennis, cooking, reading, and crossword puzzles.

## Testimonials

"Heidi Youngs is an amazing agent. She made the entire process of selling our home simple and totally seamless.

Heidi made the whole process of selling our house incredibly straightforward. This is despite the fact that we had to sell after we had already moved out of Kansas City and were handling everything virtually.

If anyone in Kansas City is looking for a realty agent I cannot recommend Heidi Youngs highly enough."  
8/16/17 - Joe Yoon Grundy

"Heidi,

We really couldn't have asked for a better house-hunting experience and realtor. We are so incredibly thankful that we have gotten to know you. We absolutely adore our house, and I know we wouldn't be there right now if it were not for your wisdom, diligence, and energy at 200% the entire time. We feel as though you are part of our family now in this home you've helped us create. Can't thank you enough for all that you've done!" 7/5/17 - Montana Koenig

"We enjoyed working with Heidi on our home search. Heidi provided positive feedback on the homes we visited and was patient during our more than 9 month search.... Heidi created a pressure free process.... and was good at communicating with us at all steps of the home purchase process.... glad we had the opportunity to work with her...." - Jason & Lisa Nicolay

"Heidi was very adept at understanding our housing needs, even when we ourselves weren't sure.... Heidi dealt with our hectic schedule by using e-mail, text, and phone to ease communication.... We are very happy with Heidi, and cannot imagine a smoother transaction." - Chani & Andy Walker

January 2012. "Heidi emailed & texted me w/frequent updates - she'd respond to my messages very quickly.... I appreciate Heidi setting up the inspection, referring me to a loan officer, etc. Very helpful - even sent me handyman names.... She was great.... We'll definitely call Heidi when it's time to buy or sell - [Prudential is] lucky to have her." - Judy Popper

"Heidi and Lindsey dealt with both my ex wife and I while we were in the midst of our divorce. They were both professional, and very understanding as we were both selling our home and each purchasing our new respective homes. They were both great during the difficult time." - Mike Ales